



ANNUAL REPORT

YEAR ENDING JUNE 2016

Chairperson's Report

Firstly, I extend my thanks to Neil Guard who stepped down from the Board shortly after the AGM last year. Neil joined the Board in 2011 and was instrumental in helping us establish the government verses opposition wheelchair basketball game; now an important annual high profile event in the community. I thank him for his contribution to the Board and organisation.

Over the last year, implementation of our Strategic Plan has been a focus of the Board and the Association's team. I thank our Chief Executive, Raymond Yong for leading the Board and our team in developing and implementing our Strategic Plan. The Plan focuses on building the elements required to sustain our Charity well into the future. Significant progress has been made in delivering the projects identified in our Plan. The Plan includes the building of new revenue streams and researching and planning a name change for our Charity. Our research has informed us that a name change is essential to garner wider community fundraising support for the work we do. A name change also better communicates that we are here to improve the lives of all people with physical disabilities, not just those in wheelchairs. We ask that members support this change to secure our future. The Plan also includes acquiring and implementing a database to provide the means to achieve better analytical insight into our activities and our decision making; a hallmark of all well managed organisations.

If we continue to succeed in all we do, it means we will have the capacity to help many more people to enjoy a full life.

On behalf of the Board, I extend my thanks to all in our community of volunteers, generous sponsors and donors. Your generosity, of time and money, is greatly appreciated. The Board and I also extend our thanks to Ray and his team, for continuing to serve with passion. The excellent customer survey result we received recently is testament to our team's passion and effectiveness.

I thank my Board members, Scott Mison, Justin Eveson, John Driscoll and Matt Popham for their wise counsel and contribution this year.

As you may know, Ray has decided to step down from the role as CEO after almost 4 years with our organisation. I wish to extend my thanks to Ray for his thoughtful leadership. With his guidance, the importance of always maintaining a customer focus, coupled with a keen eye on continually building long term financial sustainability, are well understood. I believe he leaves a team confident in their ability to listen, grow, and to work with all, effectively and constructively.

On behalf of the Board, I welcome Simon Mead, our new Chief Executive Officer. Simon brings significant experience, which I'm sure will serve our organisation well. The Board will work with Simon and Ray on reviewing our Strategic Plan beyond 2017, in our cause to continue to improve the opportunities for people with disabilities in WA, to enjoy a full and happy life.



Elizabeth Woods
Chairperson

Chief Executive Officer's Report

In this, my last annual report, I note that our charity's members with a disability have given our team of staff and volunteers an excellent feedback rating. Customer feedback on the quality of service we provide is the key performance indicator for our organisation. I'm extremely pleased to know that our members have thought well of the work we do. I'm very proud of our team and thank them for their effort. The many personal stories of children and adults, who experience real joy from the opportunities we provide; sometimes life changing we are told, is job satisfaction in its truest form.

It's heartening to also report that we've been successful in continuing to materially improve our annual financial outlook. From a budgeted loss of circa \$100k for the financial year ended June 2016, we delivered a surplus of \$100k+. The community's generous support of our Wheelchair Challenge fundraiser, mail and raffle appeals, Telethon's and many other sponsors' grants and donations, have all contributed to the building of our reserves for a tightened economic and philanthropic outlook. In respecting the generosity of our donors and sponsors, we continue to exercise great care in the expenses we incur – having reduced our annual on-going costs by circa 20%. We've done this without reducing any of the programs and services we provide.

We thank Lotterywest for their generous grant of \$290k. This is paying the cost of all the work involved in changing our name, and paying for the acquisition and implementation of a sophisticated database. The name change addresses two critical objectives – removes the outdated notion that we serve only people in wheelchairs, and deals with the community's misconception that we offer only sport; an activity donors are not prepared to support, as confirmed by our research. Whilst always approaching our work with a kind heart and with purpose, donors and sponsors deserve to know that our Charity will approach decision making with an evidenced based approach. The implementation of a state of the art database gives us the tool to do just that. Delivery of these two projects are the foundation upon which we will build for the future.

On behalf of our team, I thank our generous donors, supporters and selfless volunteers. They give all and expect nothing in return.

In stepping down from the role of CEO, I thank our Chairperson, Ms. Elizabeth Woods and our Board for their wise counsel, and for their trust and confidence. It has been a real privilege to serve. Our successes, from excellent member feedback through to rebuilding of our capabilities for the future, have been delivered by our team of Hayden Lewis, Charlie Maughan, ably lead by Gary Lees, and newer team members, Terri Carr and Linda Edge. It has all come down to them and I thank them for their support. It has been a joy to work with all of you.

Finally, I ask you to join the Board and me in welcoming Simon Mead as my replacement. His energy and experience will serve us well in continuing our work of bringing happiness to the lives of many – by enabling WA's disabled community – through social, recreational, sporting opportunities, advocacy, rehabilitation and education.

I wish you all well for the years ahead.



Raymond Yong
Outgoing CEO



Simon Mead
CEO

Financial Summary

Year ended 30 June 2016

Statement of Financial Position

	2016	2015
	\$,000	\$,000
ASSETS		
Current assets	2,216	2,166
Non-current assets	1,777	1,854
Total Assets	3,993	4,020
LIABILITIES		
Current liabilities	202	282
Non-current liabilities	11	20
Total Liabilities	213	302
NET ASSETS	\$3,780	\$3,718
EQUITY		
Asset revaluation and capital reserves	922	980
Retained surplus	2,858	2,738
TOTAL EQUITY	\$3,780	\$3,718

Statement of Financial Performance

	2016	2015
	\$,000	\$,000
INCOME		
Fundraising	567	654
Bequests	9	302
Grants and sponsorship	373	403
Other income	322	429
Total income	\$1,271	\$1,788
EXPENDITURE		
Fundraising expenses	175	327
Employee entitlements	407	534
Programs, services and administration	569	672
Total Expenditure	\$1,151	\$1,533
NET SURPLUS	\$120	\$255